



RETHINK YOUR
SCOPE
ELC 2019

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HOW BUSINESS GETS DONE

How business
gets done.




WHO WE ARE

END-TO-END TECHNOLOGY SOLUTIONS
THAT ENABLE YOU TO COMPETE, GROW,
AND PROFIT


- Vertical focus – specialized solutions for manufacturers, building and construction, field service, and distribution markets
- SMB focus – dedicated to helping small and mid-sized businesses succeed
- Over 20 years of industry experience – we understand your business
- Trusted by over 13,000+ customers globally

THE WORLD HAS CHANGED

90% 
of data was created
in the past few years

2.5 
quintillion bytes of data
are created every day

15B 
IoT devices in the
market today

\$2.2M 
is the average cost of cyber
attacks on SMBs in 2017

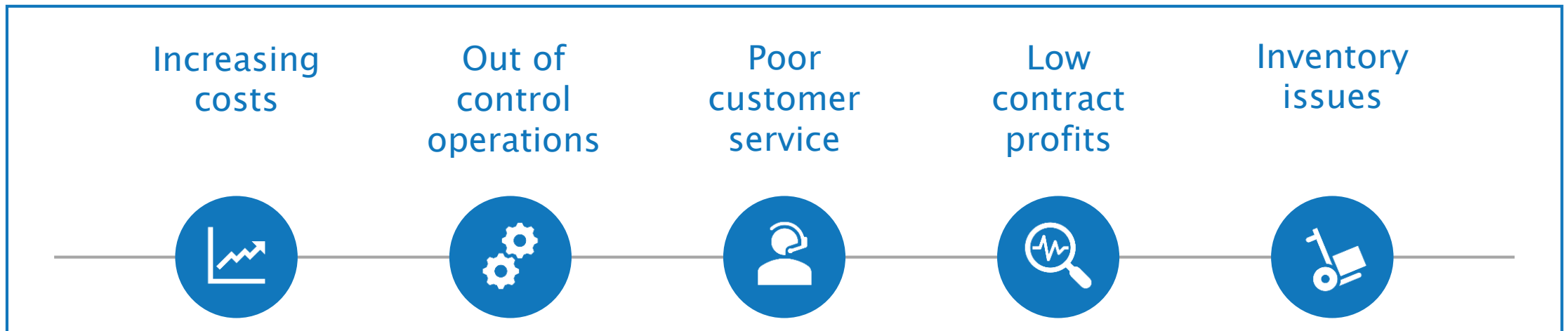


BENEFITS OF CLOUD



THE PROBLEM WITH MULTIPLE TOOLS

QUOTE TO CASH SOLUTIONS

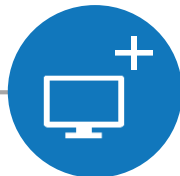


5 SIGNS OF DISCONNECTED DATA

You're manually crunching numbers



You're working in multiple spreadsheets



You're using multiple tools that don't speak to one another



You don't have access to profitability reports



You don't know which contracts are profitable





MAKING THE MOVE TO ERP

1. REPLACING OUTDATED, LEGACY SYSTEMS

Does your current business management tool (or tools) give you everything you need to run your business smoothly?

2. CONSOLIDATING DISPARATE SYSTEMS

Are you using multiple solutions to get by, like an accounting package and a service dispatch tool?

3. UPDATING TO THE LATEST TECHNOLOGIES

Are your software providers looking for new ways to enhance their products and to deliver value to their customers?

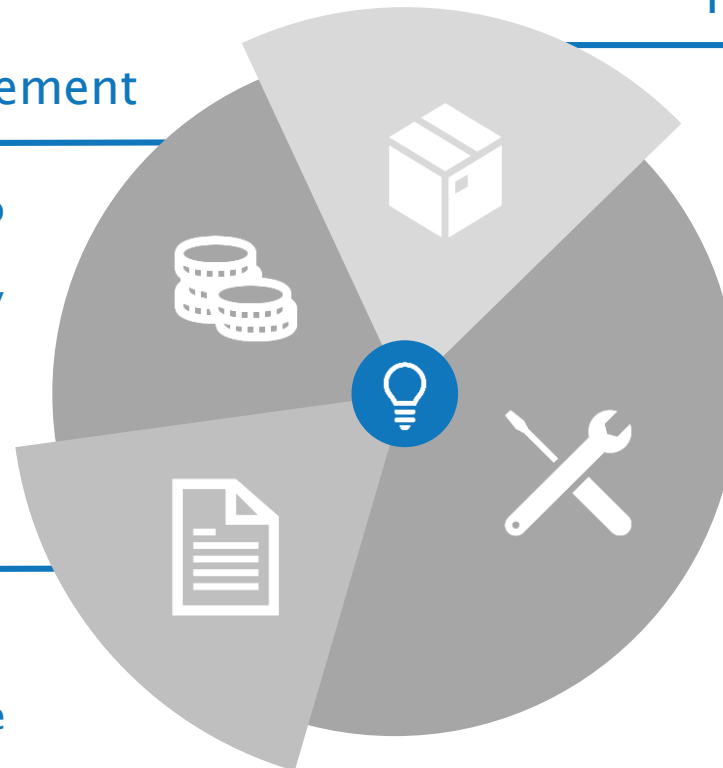
DEDICATED ERP FOR YOU

Order & Contract Management

Create multiple contract types to meet your needs. Find out which contracts are making you money and which are costing you to quickly re-evaluate and protect your margins.

Accounting & Reporting

Easily pull reports to understand your overall business performance, manage AP and AR, and automate your invoicing.



Inventory Management

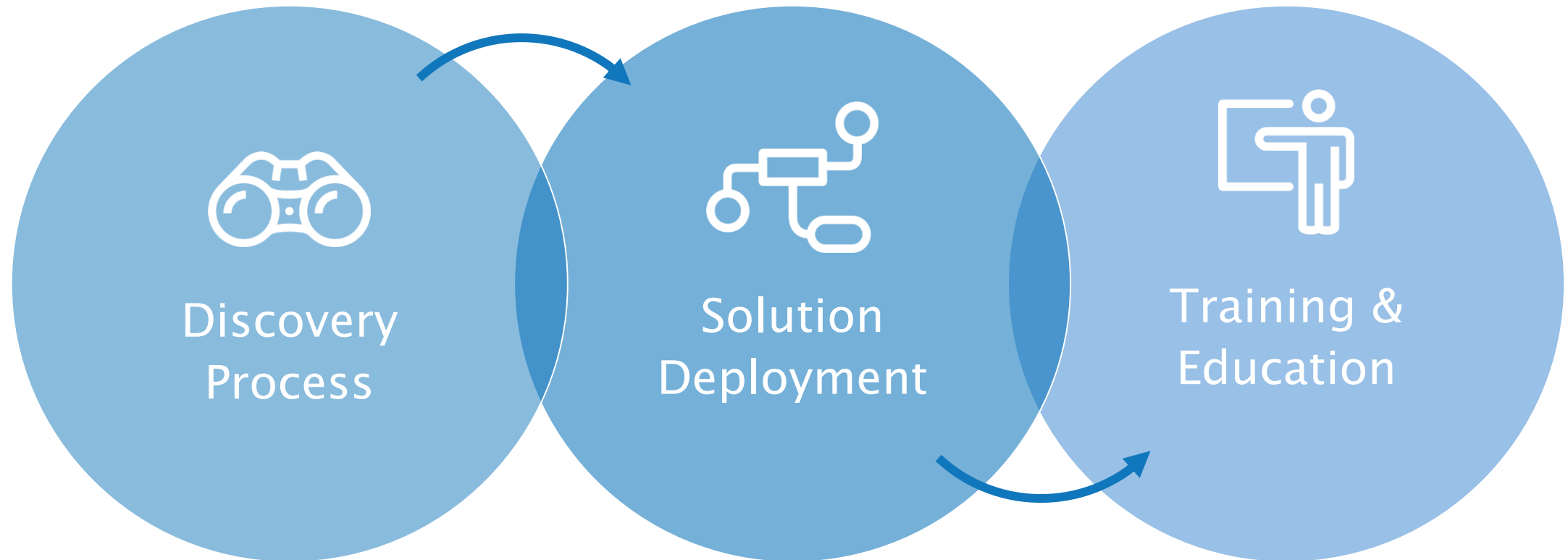
Ensure your team has what they need, when they need it. Make smart purchasing decisions, improve inventory tracking, and do away with double counting forever.

Service Delivery

Keep track of your techs and easily communicate with them to improve your service efficiency and deliver on the value of your maintenance contracts.

METHODOLOGY

THE ART & SCIENCE OF BUSINESS MANAGEMENT





CONNECTED DATA



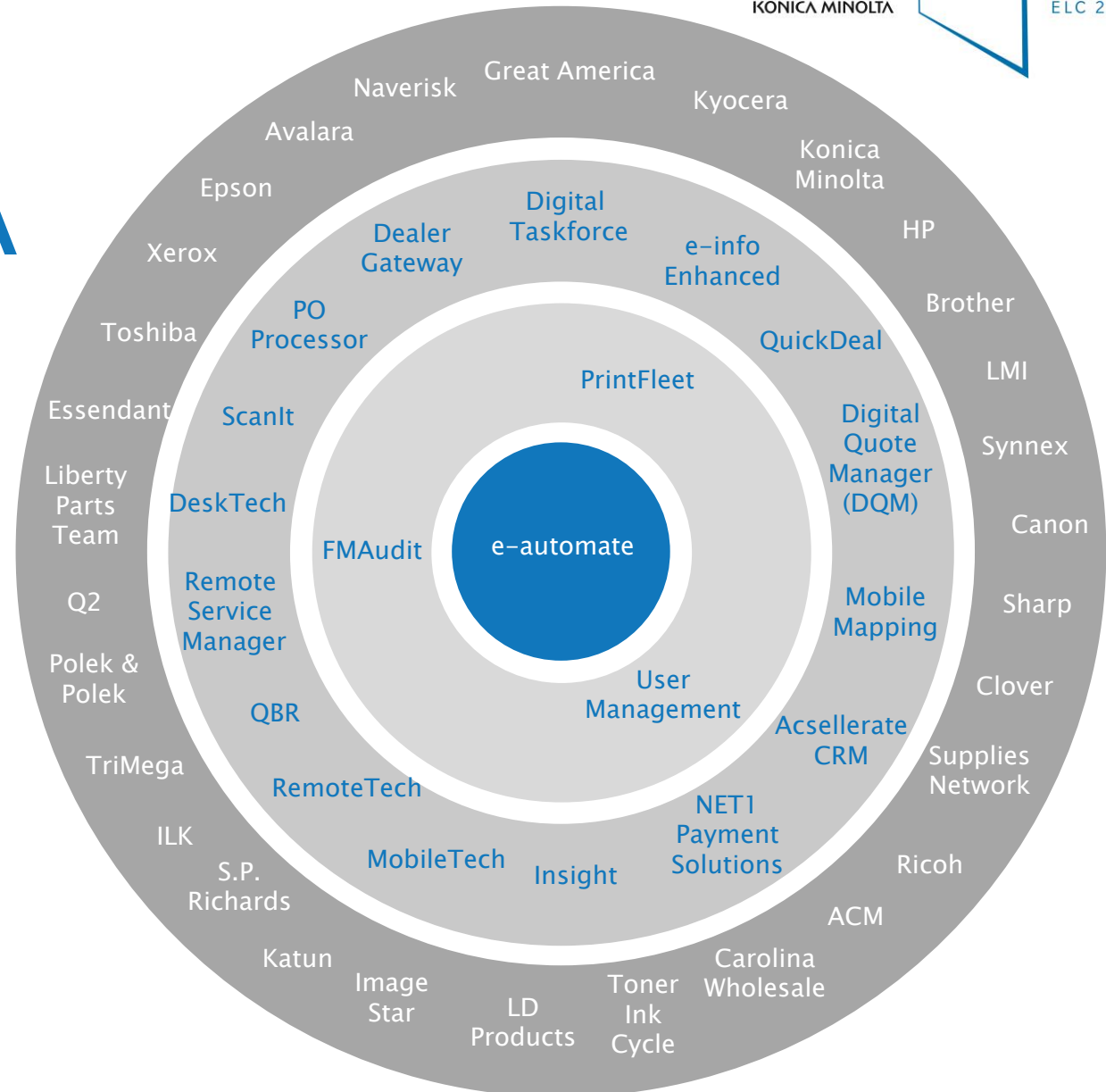
Solutions



Partners



Integrations





KEY TAKEAWAYS

- In today's competitive markets, businesses can't afford to be running an expensive, inefficient operation
- Without an effective ERP solution, you could be wasting time and money
- Service contracts are your bread and butter – delivering on the value of these contracts will help you generate recurring revenue
- An ERP designed specifically for service providers like e-automate can help you
 - Drive efficiency
 - Increase profitability
 - Deliver on the value of your contracts



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THANK YOU FOR
YOUR ATTENTION